

**Dealership Name**  
**Dealership Location or Franchise**

**Daily Maintenance Service & Parts Sales**  
 December-2011

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Sales Packages	Tire Sales	Brakes	Batteries	Trans Flush	Fuel Flush	Steering	Coolant	Menu Item 8	Menu Item 9	Menu Item 10
Thursday, Dec-01	3	0	1	0	0	0	0	0	0	0
Friday, Dec-02	1	2	0	0	2	0	5	0	0	0
Saturday, Dec-03	0	0	0	0	0	0	0	0	0	0
Sunday, Dec-04	0	0	0	0	0	0	0	0	0	0
Monday, Dec-05	0	1	0	1	0	0	0	0	0	0
Tuesday, Dec-06	2	1	1	0	0	1	0	0	0	0
Wednesday, Dec-07	3	0	3	0	0	0	1	0	0	0
Thursday, Dec-08	0	2	0	0	3	0	0	0	0	0
Friday, Dec-09	4	1	0	0	0	0	0	0	0	0
Saturday, Dec-10	0	0	0	0	0	0	0	0	0	0
Sunday, Dec-11	0	0	0	0	0	0	0	0	0	0
Monday, Dec-12	0	2	0	3	0	2	0	0	0	0
Tuesday, Dec-13	0	0	1	0	0	0	0	0	0	0
Wednesday, Dec-14	8	0	0	0	0	0	0	0	0	0
Thursday, Dec-15	6	1	0	0	0	1	0	0	0	0
Friday, Dec-16	0	0	0	0	0	0	0	0	0	0
Saturday, Dec-17	0	0	0	0	0	0	0	0	0	0
Sunday, Dec-18	0	0	0	0	0	0	0	0	0	0
Monday, Dec-19	0	0	0	0	0	0	0	0	0	0
Tuesday, Dec-20	0	0	0	0	0	0	0	0	0	0
Wednesday, Dec-21	0	0	0	0	0	0	0	0	0	0
Thursday, Dec-22	0	0	0	0	0	0	0	0	0	0
Friday, Dec-23	0	0	0	0	0	0	0	0	0	0
Saturday, Dec-24	0	0	0	0	0	0	0	0	0	0
Sunday, Dec-25	0	0	0	0	0	0	0	0	0	0
Monday, Dec-26	0	0	0	0	0	0	0	0	0	0
Tuesday, Dec-27	0	0	0	0	0	0	0	0	0	0
Wednesday, Dec-28	0	0	0	0	0	0	0	0	0	0
Thursday, Dec-29	0	0	0	0	0	0	0	0	0	0
Friday, Dec-30	0	0	0	0	0	0	0	0	0	0
Saturday, Dec-31	0	0	0	0	0	0	0	0	0	0
Month-to-Date	27	10	6	4	5	4	6	0	0	0

**Estimated Gross Profit per Maintenance Item**

Sales Packages	Tire Sales	Brakes	Batteries	Trans Flush	Fuel Flush	Steering	Coolant	Menu Item 8	Menu Item 9	Menu Item 10
Labor - Gross Profit	\$ 45.00	\$ 65.00	\$ 42.00	\$ 79.00	\$ 102.00	\$ 76.00	\$ 98.00	\$ -	\$ -	\$ -
Parts - Gross Profit	\$ 28.36	\$ 34.00	\$ 18.00	\$ 62.00	\$ 48.00	\$ 62.00	\$ 41.00	\$ -	\$ -	\$ -
Gross Profit Per Item	\$ 73.36	\$ 99.00	\$ 60.00	\$ 141.00	\$ 150.00	\$ 138.00	\$ 139.00	\$ -	\$ -	\$ -
Month-to-Date	\$ 1,980.72	\$ 990.00	\$ 360.00	\$ 564.00	\$ 750.00	\$ 552.00	\$ 834.00	\$ -	\$ -	\$ -