

# Robert Johnson Sample

# November-2017

## Tier % Qualifiers

Pre-Owned 1			1.00
Pre-Owned 2			1.00
Pre-Owned 3			1.00
Pre-Owned 4			1.00
Pre-Owned Minimum (2 units)		<b>Total</b>	<b>4.00</b>
<b>Dealer CSI Standards Met</b>			<b>YES</b>
<b>Tier % Qualifiers Achieved</b>			<b>YES</b>

## Unit Sales Commissionable Gross

Sold Units	Tier	Vehicle Commission %	% Value
2.50	4	Finance Commission %	0.00

## Monthly CSI Bonus (New Cars)

Additional # of Qualifying	5.5	Bonus	550.00
<b>Total CSI Bonus</b>			<b>1,550.00</b>

## Monthly Sales Volume Bonus

Total Monthly Unit Sales	2.50	Bonus	1,000.00
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## Total Gross Profit Bonus

Gross Profit Front and Back	2,087.61	Bonus	500.00
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## Total Performance Bonuses

		Bonus	3,050.00
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## Income Summary

Finance Commissions	-
Conquest Bonuses	47.50
Spots & Reviews	57.50
<b>Total Commissions</b>	<b>1,430.00</b>
Sales Volume Bonus	1,000.00
Gross Profit Bonus	500.00
Monthly CSI Bonus	1,550.00
<b>Total Sales Earning</b>	<b>4,480.00</b>
Payments to Date	1,250.00
<b>Total Payable Balance</b>	<b>3,230.00</b>

Reference #	Stock #	Customer Name	Comm Code	Unit Count	Vehicle Commission Gross	Gross % Value	Unit Pay Plan Minimum	Commissions Payable		Add-On Sales Bonus		Final Commission Payable
								Vehicle	Finance	Bonus 1/2	Bonus 3/4	
1254	5326	Customer Sample 1	NL1	1.00	(1,400.00)	(280.00)	550.00	550.00	-	25.00	20.00	595.00
12356	5621	Customer Sample 2	NL1	1.00	(200.00)	(40.00)	550.00	550.00	-	10.00	20.00	580.00
47841	6532X	Customer Sample 3	UL1	0.50	(230.00)	(46.00)	225.00	225.00	-	12.50	17.50	255.00
					-	-	-	-	-	-	-	-

## Payment Schedule

Total Commission Earnings to Date **4,480.00**

Remaining Payable Balance **3,230.00**

### Advance Payments

Payroll Week 1	250.00	
Payroll Week 2	250.00	
Payroll Week 3	250.00	
Payroll Week 4	250.00	
Payroll Week 5	250.00	1,250.00
Remaining Payable Balance Due	<b>3,230.00</b>	

Miscellaneous Adjustment 1	500.00
Miscellaneous Adjustment 2	(25.00)
<b>Final Payable Balance Due</b>	<b>3,705.00</b>

## Transaction Comments

Misc Adjustment Due Policy Work on Stock # 6530X