

Variable Sales - Average Monthly Expenses

Dealership Expense Classifications	Acct.#	Fixed Dollar	% Gross	Projected Expenses	
Sales Compensation & Other		\$ -	0.0%	\$ -	0.0%
Delivery Expenses		\$ -	0.0%	\$ -	0.0%
Sold Vehicle Policy Work		\$ -	0.0%	\$ -	0.0%
Total Variable Expenses				\$ -	0.0%
Salaries - Owner / Executive Officers		\$ -	0.0%	\$ -	0.0%
Salaries - Management & Supervision		\$ -	0.0%	\$ -	0.0%
Salaries - Clerical Support Personnel		\$ -	0.0%	\$ -	0.0%
Other - Salaries & Wages		\$ -	0.0%	\$ -	0.0%
Personnel Absentee Compensation		\$ -	0.0%	\$ -	0.0%
Supervision - Incentives & Bonuses		\$ -	0.0%	\$ -	0.0%
Payroll Taxes		\$ -	0.0%	\$ -	0.0%
Employee Benefits		\$ -	0.0%	\$ -	0.0%
Employee Retirement Benefits		\$ -	0.0%	\$ -	0.0%
Total Personnel Expenses				\$ -	0.0%
Company Vehicle Expenditures		\$ -	0.0%	\$ -	0.0%
Office Supplies & Forms Expenses		\$ -	0.0%	\$ -	0.0%
Other Miscellaneous Supplies		\$ -	0.0%	\$ -	0.0%
E-Commerce/Internet Advertising		\$ -	0.0%	\$ -	0.0%
Advertising - Non-Internet Related		\$ -	0.0%	\$ -	0.0%
Factory Advertising Rebates & Credits		\$ -	0.0%	\$ -	0.0%
Dealership Contributions		\$ -	0.0%	\$ -	0.0%
Policy Work - Parts & Service		\$ -	0.0%	\$ -	0.0%
Technology Service - Information		\$ -	0.0%	\$ -	0.0%
Other - Outside Services		\$ -	0.0%	\$ -	0.0%
Travel and Entertainment		\$ -	0.0%	\$ -	0.0%
Publications & Membership Dues		\$ -	0.0%	\$ -	0.0%
Legal & Accounting Expenses		\$ -	0.0%	\$ -	0.0%
Telephone Expenses		\$ -	0.0%	\$ -	0.0%
Dealership Training Expenses		\$ -	0.0%	\$ -	0.0%
Vehicle Floorplan Interest		\$ -	0.0%	\$ -	0.0%
Factory Interest Credit - Floor plan		\$ -	0.0%	\$ -	0.0%
Notes Payable - Interest		\$ -	0.0%	\$ -	0.0%
Inventory Insurance Expense		\$ -	0.0%	\$ -	0.0%
Bad Debt Expense		\$ -	0.0%	\$ -	0.0%
Postage, Shipping & Freight		\$ -	0.0%	\$ -	0.0%
Miscellaneous Expenses		\$ -	0.0%	\$ -	0.0%
Total Semi-Fixed Expenditures				\$ -	0.0%
Rent		\$ -	0.0%	\$ -	0.0%
Leaseholds - Amortization		\$ -	0.0%	\$ -	0.0%
Real Estate Repairs & Maintenance		\$ -	0.0%	\$ -	0.0%
Depreciation - Building & Improvements		\$ -	0.0%	\$ -	0.0%
Real Estate - Taxes		\$ -	0.0%	\$ -	0.0%
Insurance - Building & Improvements		\$ -	0.0%	\$ -	0.0%
Mortgage Interest Expense		\$ -	0.0%	\$ -	0.0%
Utilities, Gas - Electric, & Water		\$ -	0.0%	\$ -	0.0%
Sub-Total Real Estate & Rent				\$ -	0.0%
Insurance - Other		\$ -	0.0%	\$ -	0.0%
Taxes - Federal, State, Local, & Other		\$ -	0.0%	\$ -	0.0%
Equipment Repairs		\$ -	0.0%	\$ -	0.0%
Depreciation - Equipment		\$ -	0.0%	\$ -	0.0%
Equipment Rental Expense		\$ -	0.0%	\$ -	0.0%
Total Fixed Expenses				\$ -	0.0%
Total Operating Expenses				\$ -	0.0%